



Lincoln



Omaha



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Medical Center

University of Nebraska

*PED Hardware Procurement
2018*

Welcome to the PED for the Procurement of Hardware

Plan to discuss today:

- IT Procurement

Scott Stremick – Senior IT Sourcing Manager

Claudette Biskup – Sourcing Specialist

- ITS

Eric Haffey - IT Client Services, UNCA - ITS

Be **RED** in your hardware
purchasing ideas

Reach out to a representative in IT Procurement, ITS or contracts team

Evaluate your hardware purchase ideas

Determine the best course of action

IT Procurement

Team includes Claudette Biskup (hardware), Sue Cuddeback (software) and Scott Stremick (Strategic Sourcing)

- Our Mission
 - Help customers have the easiest procurement experience
 - Be collaborative and engaging with our customers, which include faculty, staff and students

IT Procurement

- Manage vendor relationships
- Help in determining the needs for your hardware purchase
- If signature is needed for paperwork, must be reviewed by Procurement contract team
- Pricing and contract terms negotiations
- RFI, RFP, RFQ assistance
 - Changes due to July 1, 2018 Federal Uniform Guidance

Dollar Amount

\$0 - \$4,999

Who Can Make the Purchase

- Departments can make purchases
- Competitive quotes are not required

\$5,000 - \$9,999

- Departments can make purchases but are encouraged to obtain competitive quotes
- Quotes should be attached to purchase order in eSHOP/SAP
- A PO in this dollar range will route through Procurement for approval

\$10,000 - \$149,999

- Departments contact Procurement Services with purchase need
- Procurement Services obtains quotes
- Procurement Services determines the best method for procurement: Purchase Order (or); Formal Bid
- A PO in this dollar range will route through Procurement for approval

\$150,000 and greater

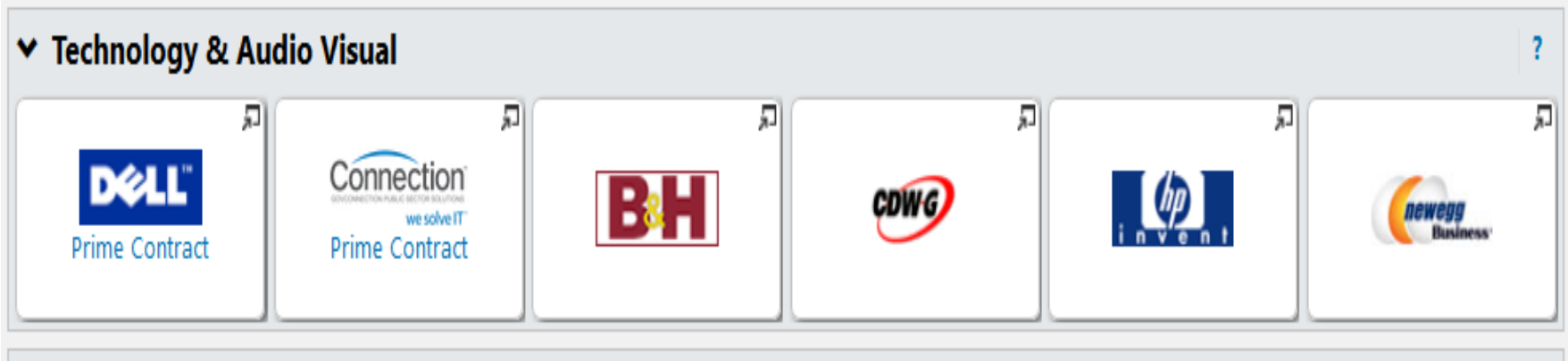
A PO in this dollar range is the result of a formal bidding process

General hardware information

- Hardware can include, but is not limited to:
 - Computers
 - Monitors
 - Peripherals
 - Servers
 - Audio / visual components
- Purchases made via RFP / RFQ a time factor of 3 – 4 months should be allowed, as the bid process, contract negotiations, and final procurement take time
 - April 2018 PED talks more in depth about the eBid process

What's needed for hardware purchases

- Utilize established eSHOP suppliers to create a purchase order
 - Always request a quote from the vendor
 - PO comes before an invoice
- Punch out for Technology and Audio Visual



Computer Standards - Eric Haffey

Why use computer standards?

- Distributed IT and ITS created standards
- RFP #2941-18-4321 was completed in the summer
- Hardware validated for support
- Factory imaging
- Factory asset tagging
- Quicker ship times

Computer Standards

- Lenovo equipment awarded to CDW-G
- HP computers awarded to Connection
- Dell computers awarded to Dell

- While there are the system standards, if the situation dictates departments/individuals can purchase non-standard hardware to fit their unique situation

CDW-G

Punch out to CDW-G

Scroll down the section Lenovo Desktop Standards
Select a model to view configuration and price

Lenovo Desktop Standards



Lenovo ThinkCentre M910 SFF
Core i7 7700 - 8GB RAM - 256GB SSD

Lenovo ThinkCentre M910s SFF
Core i7 7700 - 16GB RAM - 512GB SSD

Lenovo ThinkCentre M910q Tiny
Core i5 7600T - 8GB RAM - 256GB
SSD

Lenovo ThinkCentre M910q Tiny
Core i5 7600T - 16GB RAM - 512GB
SSD

Lenovo ThinkStation P320
Core i7 7700 - 32GB RAM - 1TB SSD

Lenovo
Services

Lenovo
Services

Lenovo
Services

Lenovo
Services

4yr uplift for M910

5yr uplift for M910

4yr uplift for P320

5yr uplift for P320

Connection

Punch out to Connection

Scroll down to Awarded HP products

Select a model to view configuration and price



The screenshot displays the Connection website interface. At the top left is the Connection logo with the tagline "PUBLIC SECTOR SOLUTIONS we solve IT". To its right is a search bar. Further right are icons for HELP, TRACK, and CART (with a '6' notification). On the far right is the e-SHOP logo and "UNIVERSITY OF E-SHOP". Below this is a navigation bar with "PRODUCTS", "SOLUTIONS", "SERVICES", and "INDUSTRIES". A dark blue bar contains icons for home, quote, cart, menu, plus, and analytics, along with account information for Rob Pica and a contact number. A dropdown menu is open, showing "Awarded HP Products" with sub-links for Notebooks, Desktops, and Peripherals & Monitors, and an HP logo. Other sections include "HP Printers" with a "CLICK HERE" link and a printer image, and "HP" with a "CLICK HERE" link for additional products.

Dell

Punch out to Dell
 Scroll to All Categories
 Select drop down to view configuration and price

Standard Configurations

Selected (0) Business/Enterprise Laptop Enhanced

	Name	Product	Category	Price
<input type="checkbox"/>	 Latitude 7390 2n1 i7, 16GB, 512GB SSD	New Latitude 7390 2-in-1	Business/Enterprise Laptop Enhanced	\$1,460.47
	Quick Specs		Customize & Buy Add to Cart	
<input type="checkbox"/>	 Latitude 5490 i7, 16GB, 512GB SSD	Latitude 5490	Business/Enterprise Laptop Enhanced	\$1,310.85
	Quick Specs		Customize & Buy Add to Cart	

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Questions & Answers

